



Joint Press Release

Cargo Handling at Frankfurt Airport: Going Increasingly Digital

March 11, 2016

'FAIR@Link' Cargo Community System Launched One Year Ago – Fraport and DAKOSY Satisfied with the Results – System to Be Featured at IATA World Cargo Symposium in Berlin

FRA/jm – Airport operator Fraport AG and software and IT service provider DAKOSY AG have drawn a positive balance after the first year of FrankfurtAIR@Link (FAIR@Link) at Frankfurt Airport. Since the Cargo Community System began operating in January 2015, the number of new customers and thus also the volume of cargo handled via FAIR@Link has grown steadily.

During the course of 2015, the platform's users were joined by CEVA Logistics, GEODIS, Röhlig, UTi Deutschland, and cargo handler CHI. The number of transports registered with FAIR@Link increased by 55% between January 2015 and January 2016, with a total of more than 40,000 air waybills, or AWBs for short, being processed via the system.

FAIR@Link, which was developed by DAKOSY, enables participating companies and government agencies to handle imported and exported airfreight more efficiently. Ulrich Wrage, the CEO of DAKOSY, summarizes the benefits as follows: "The handling agents benefit from 'FAIR@Link' both because it reduces paperwork and because it lets them assign personnel to loading and unloading processes more efficiently. Forwarders and their service providers realize major time savings in connection with deliveries and pickups as a result of leveraging digital and largely automated processes."

For Fraport, the launch of FAIR@Link marked the start of pushing forward the digitization at Europe's largest cargo airport. Dirk Schusdziara, Senior Vice President

Cargo at Fraport AG, explains: "Our customers want reliable, transparent processes, and FAIR@Link serves as the basis for this. It networks the players in the airfreight chain and allows them to digitally exchange information, which in turn improves the physical processes between them – not just within our CargoCities, but also well beyond their perimeters. That is why we actively supported the development of this system from its beginnings. Looking ahead, we will continue to promote the platform in order to strengthen our leading position in this sector." He added that the stage has been set and now is the time to proactively seize these opportunities.

Fraport and DAKOSY have therefore decided for a joint booth at the IATA World Cargo Symposium in Berlin on March 15-17, this being a prime opportunity to present the strengths of FAIR@Link to prospective customers. Airfreight specialists around the world regard the event as one of the most important forums for presenting and discussing the latest industry trends.

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Fraport AG – which ranks among the world's leading companies in the global airport business – offers a full range of integrated airport management services and boasts subsidiaries and investments on four continents. The Fraport Group generated sales of €2.4 billion and profit of about €252 million in 2014. In 2015, some 111 million passengers used airports around the world in which Fraport has more than a 50 percent stake.

At its ***Frankfurt Airport (FRA) home base***, Fraport welcomed more than 61 million passengers and handled about 2.1 million metric tons of cargo (airfreight and airmail) in 2015. For the current winter timetable, FRA is served by 88 passenger airlines flying to 247 destinations in 100 countries worldwide. More than half of FRA's destinations are intercontinental (beyond Europe) – underscoring Frankfurt's role as a leading hub in the global air transportation system. In Europe, Frankfurt Airport

ranks first in terms of cargo tonnage and is the fourth busiest for passenger traffic. With about 55 percent of all passengers using Frankfurt as a connecting hub, FRA also has the highest transfer rate among the major European hubs.

Frankfurt Airport City *has become Germany's largest job complex at a single location, employing more than 80,000 people at some 500 companies and organizations on site. Almost half of Germany's population lives within a 200-kilometer radius of the FRA intermodal travel hub – the largest airport catchment area in Europe. FRA Airport City also serves as a magnet for other companies located throughout the economically vital Frankfurt/Rhine-Main-Neckar region. Thanks to synergies associated with the region's dynamic industries, networked expertise, and outstanding intermodal transportation infrastructure, FRA's world route network enables Hesse's and Germany's export-oriented businesses to flourish in global growth markets. Likewise, FRA is a strategic gateway for companies wanting to access the huge European marketplace. Thus, Frankfurt Airport – which is strategically located in the heart of Europe – is one of the most important hubs in the global logistics chain.*

About **DAKOSY AG**

As one of the leading IT and software service providers for the transportation industry, DAKOSY AG, located in Hamburg, has been providing forward looking solutions for international forwarding and customs clearance since 1982.

Beyond that DAKOSY operates the Port Community System (PCS) for the Port of Hamburg. The connected companies and authorities use the intelligent workflow of the PCS to optimize their import, export and transit processes. Based on the extensive experiences in the development and the operation of the PCS for the seaport of Hamburg, DAKOSY built FAIR@Link as the Cargo Community System for the airport of Frankfurt.